



PENETRATION TESTING

# On-demand pentester rotation vs. vendor rotation

The benefits of expanding your penetration testing strategy with an evergreen, elastic bench

### Challenge

In the early days of pen testing, a common practice emerged—organizations who required third party expertise for their penetration tests began rotating these experts every couple of years. This practice is commonly known as vendor rotation.

The rationale behind the establishment of vendor rotation in the earlier days of pen testing makes complete sense. Most offensive security vendors have a finite number of testers on their roster...which means a finite number of skill sets and a finite amount of work that each individual can take on. Originally, there wasn't a great way to know that every year, you were getting the best possible security person to assess your systems. Occasionally, you would have the choice of waiting for a senior tester to become available (sometimes months), or you got the next available tester on the bench. It came down to speed vs. quality. Additionally, if you were using the same vendor for multiple tests against the same asset throughout the years, there was no guarantee that previous work wasn't being re-used, resulting in a sub-par test.

However, as vendor onboarding and GRC requirements become more intensive, rotating pen test vendors every couple of years has become a major thorn in the side of many security teams. The process of evaluating and bringing in a new vendor results in significant human resource costs for the organization every cycle period.

### Solution

Organizations no longer have to rotate vendors to achieve their desired results. On the Bugcrowd Platform, organizations can rotate pentesters whenever they want, on demand!

The Bugcrowd Platform provides:

The pen testing framework

Real-time methodology tracking

The required deliverables (attestation, summary reports, etc.)

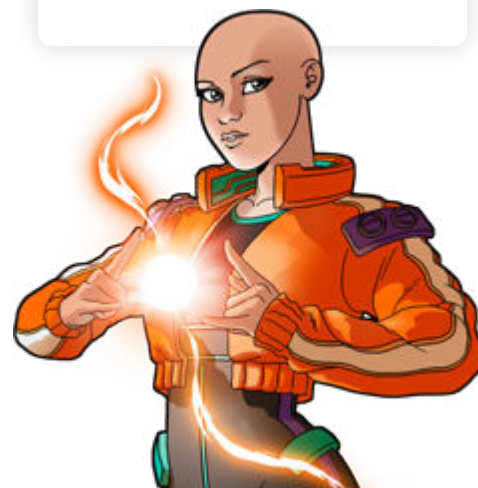
Access to an evergreen, elastic bench of talent for rotating testers and skill sets

AS OFTEN AS YOU LIKE

Our customers who use on-demand pentester rotation regularly cite significant cost savings. This approach reduces the personnel time and effort that they would have spent on the practice of vendor rotation.

### Key benefits of on-demand pentester rotation

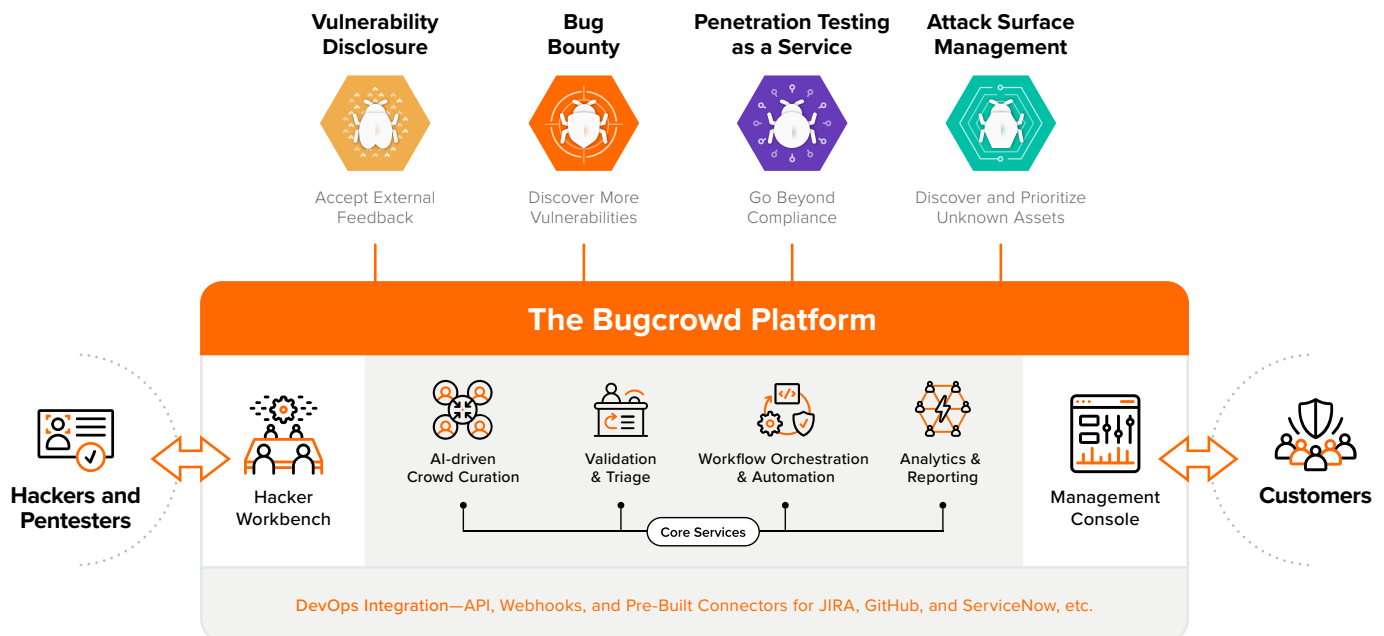
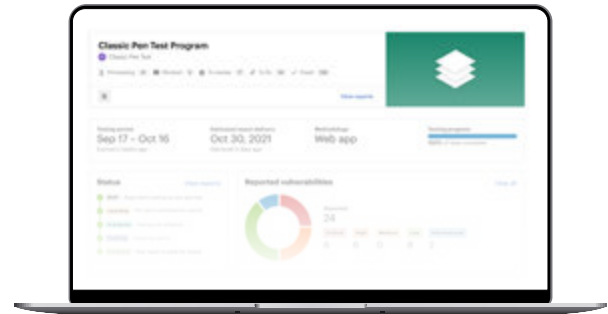
- ✓ No need to conduct a vendor evaluation process
- ✓ No additional GRC or finance review needed
- ✓ Continue working with your existing Bugcrowd management teams to maintain in-depth knowledge of your strategies and goals
- ✓ Rotate pentesters anytime
- ✓ Maintain certain testers with historical knowledge of your account when necessary
- ✓ Combine results in a consolidated platform view





## How It Works

The Bugcrowd Security Knowledge Platform™ makes it easy to configure tests and includes a rich dashboard for tracking pen test results and methodology progress. In addition to managed triage, real-time visibility into pen test progress, and 24/7 reporting, Bugcrowd Pen Tests include a detailed auditor report about findings and methodology to help meet the strictest compliance needs.



### Right Crowd, Right Time

Need special skills? We match the right trusted hackers to your needs and environment across hundreds of dimensions using AI (CrowdMatch™).



### Engineered Triage at Scale

Using an advanced toolbox in our the platform, our global team rapidly validates and triages submissions, with P1s often handled within hours.



### Insights From Security Knowledge Graph

We apply knowledge developed over a decade of experience across thousands of customer programs to help you make continuous improvements.



### Works With Your Existing Processes

The platform integrates with your existing tools and processes to ensure that applications and APIs are continuously tested before they ship.